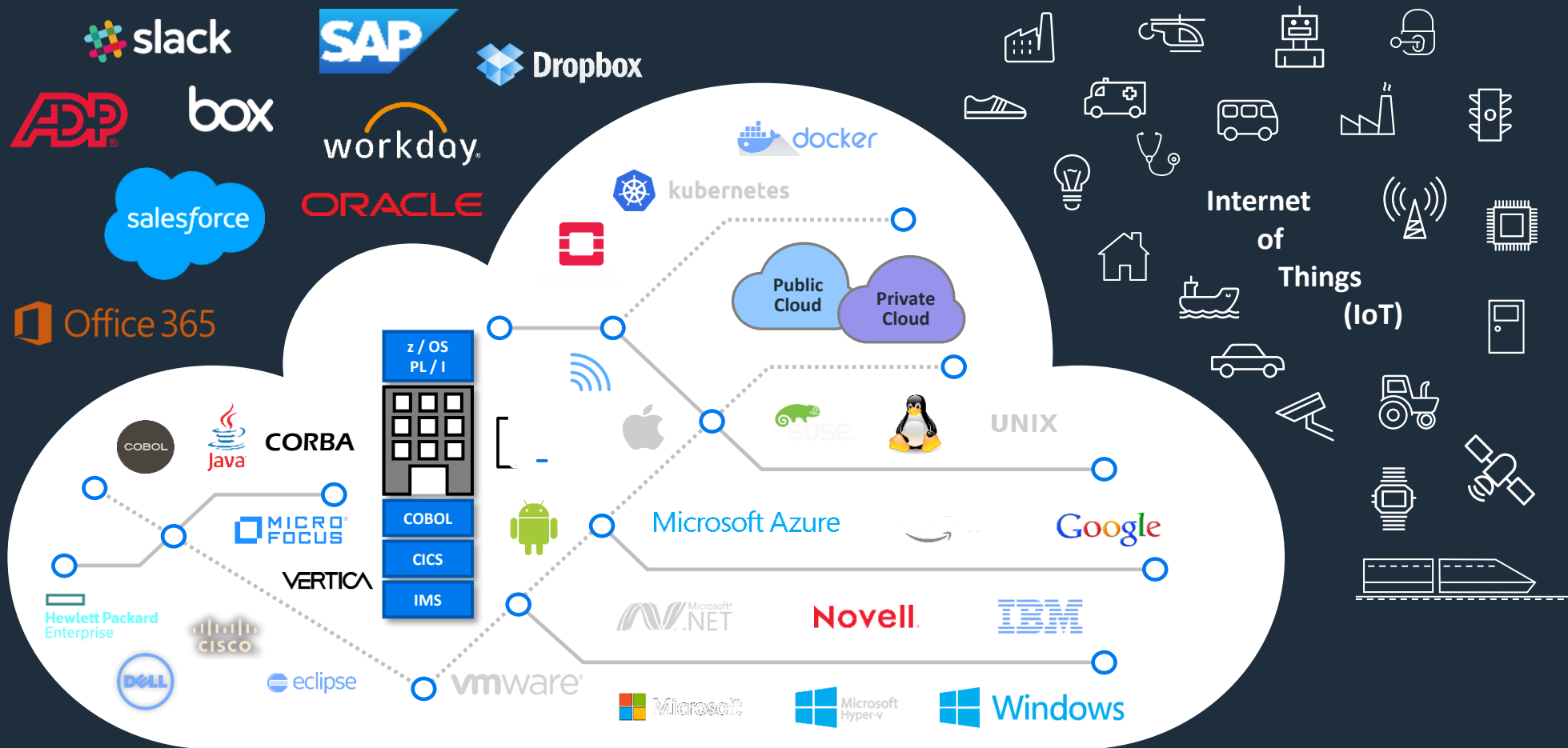




Luis Colino

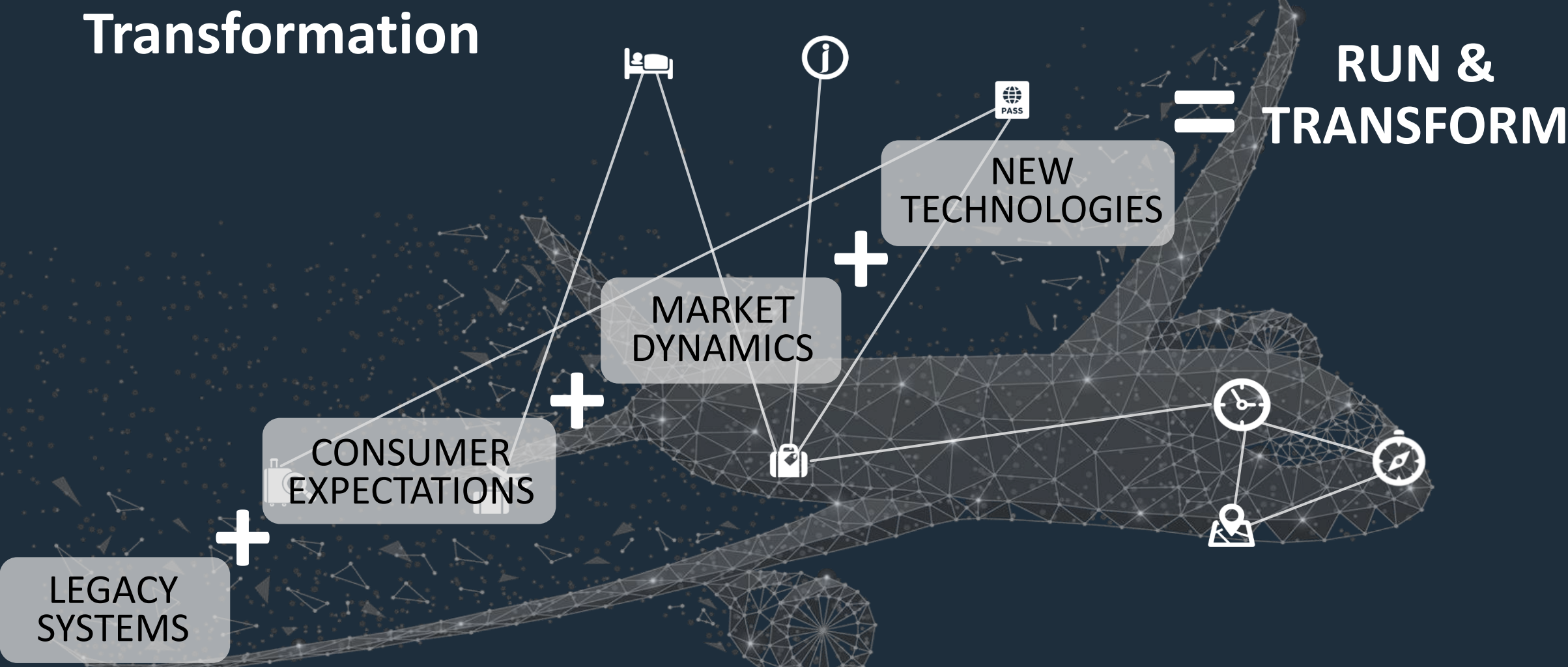
Director de Preventa España y Portugal
Micro Focus

The reality for our customers is a complex hybrid landscape



That spans mainframe, mobile, On-Premise, Off-Premise or Hybrid

The hybrid landscape is further fueled by Digital Transformation



Our Mission



RUN and TRANSFORM

Internet of Things (IoT)



z/OS
PL/I

INNOVATE FASTER with LOWER RISK



That spans mainframe, mobile, On-Premise, Off-Premise or Hybrid

Hybrid IT



...is uniquely positioned to solve customers' needs across all of Hybrid IT **from mainframe to traditional IT to public cloud**, helping bridge the old and the new.

- 1** Software Focused | Global Scale
- 2** Strong Platform and Operating Model
- 3** Strategic focus areas for Digital Transformation

1 Software Focus | Global Scale

\$4B

Annual Revenue

FTSE 50

Company

Largest tech company
on FTSE

~14,000

Employees

Across 43 countries

~54,000

Customers

98 of the Fortune 100

2 Strong Platform and Operating Model

BUILD

4,800+
software engineers

3,000+
patents

SELL

3,100+
specialized salespeople

2,500+
partners

SUPPORT

1,800+
dedicated resources

Industry Leading
NPS (net promoter score)

1,800+ Professional Services consultants in three major global delivery centers

Our innovation and focus is designed to help you enable Digital Transformation



Enterprise DevOps

Micro Focus enables DevOps at enterprise scale



Plan/Govern

Optimize
Value
Streams



Develop/Test

Continuous
Quality &
Security

Operate/Monitor

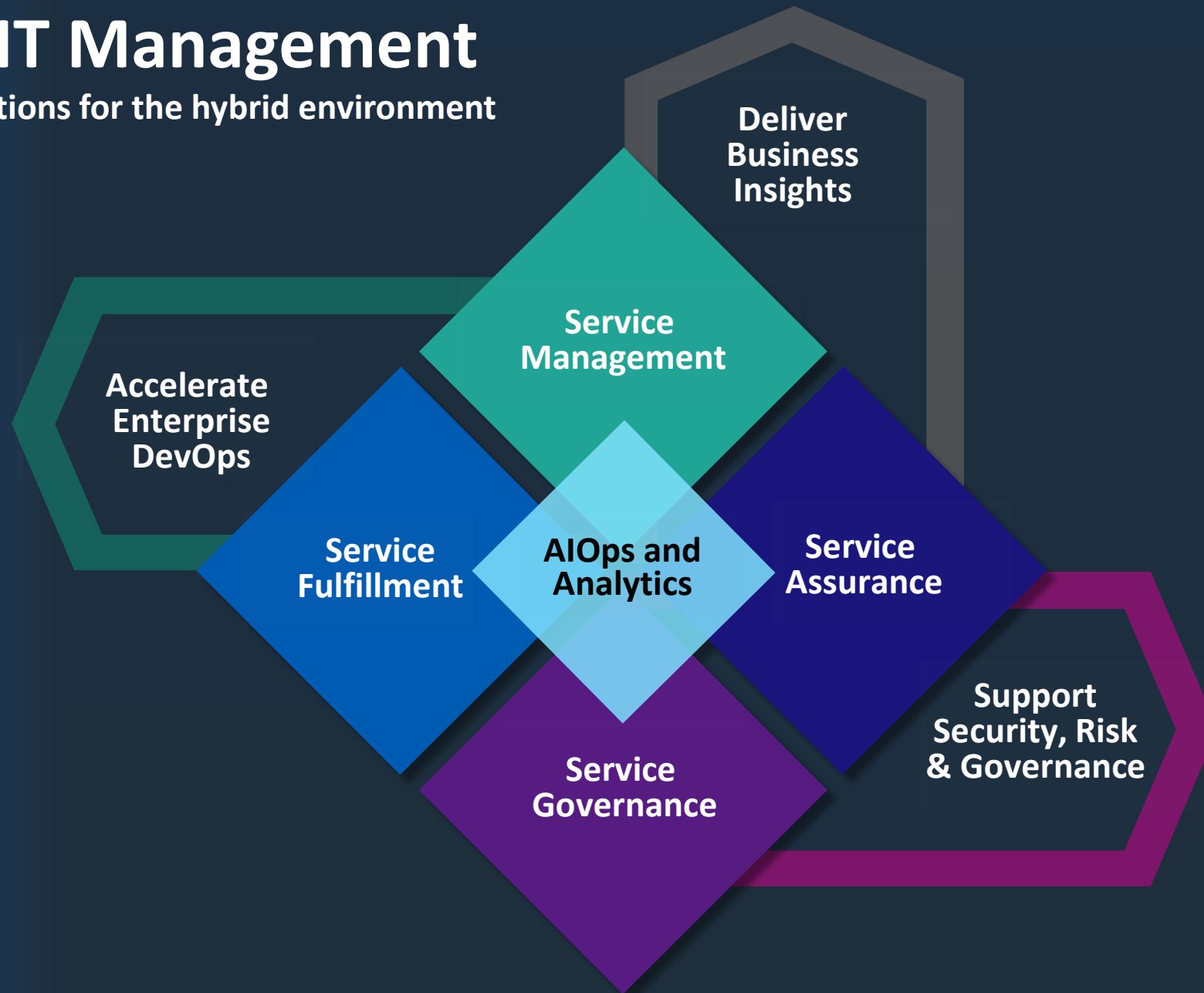
Increase
Service
Reliability

Deploy/Release

Accelerate
Delivery

Hybrid IT Management

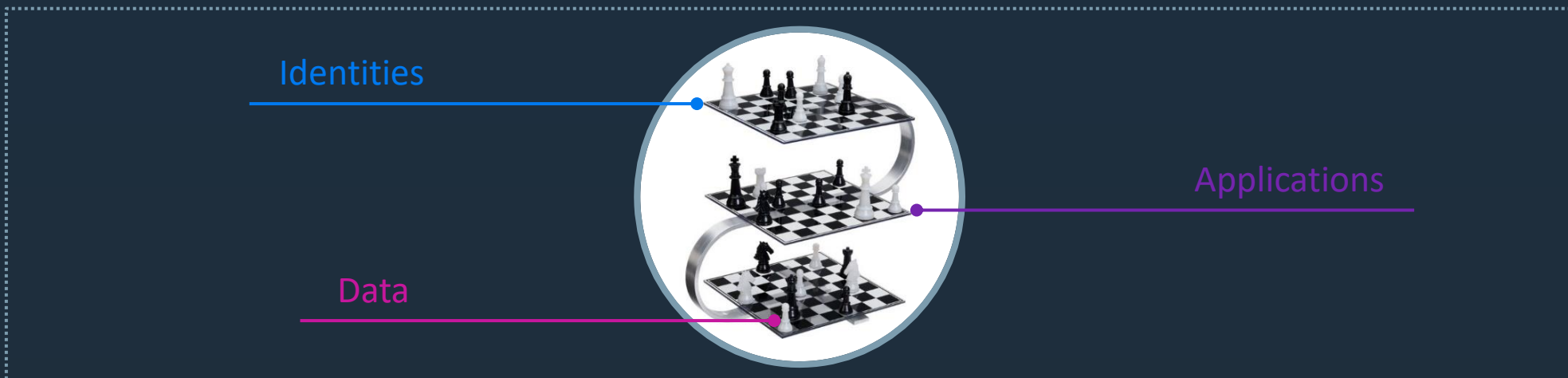
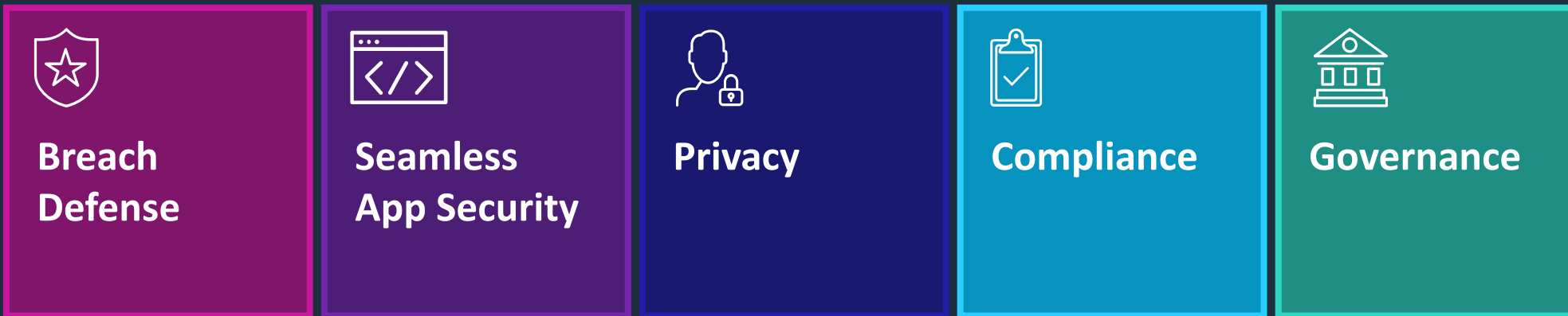
Modern operations for the hybrid environment



Security, Risk, and Governance

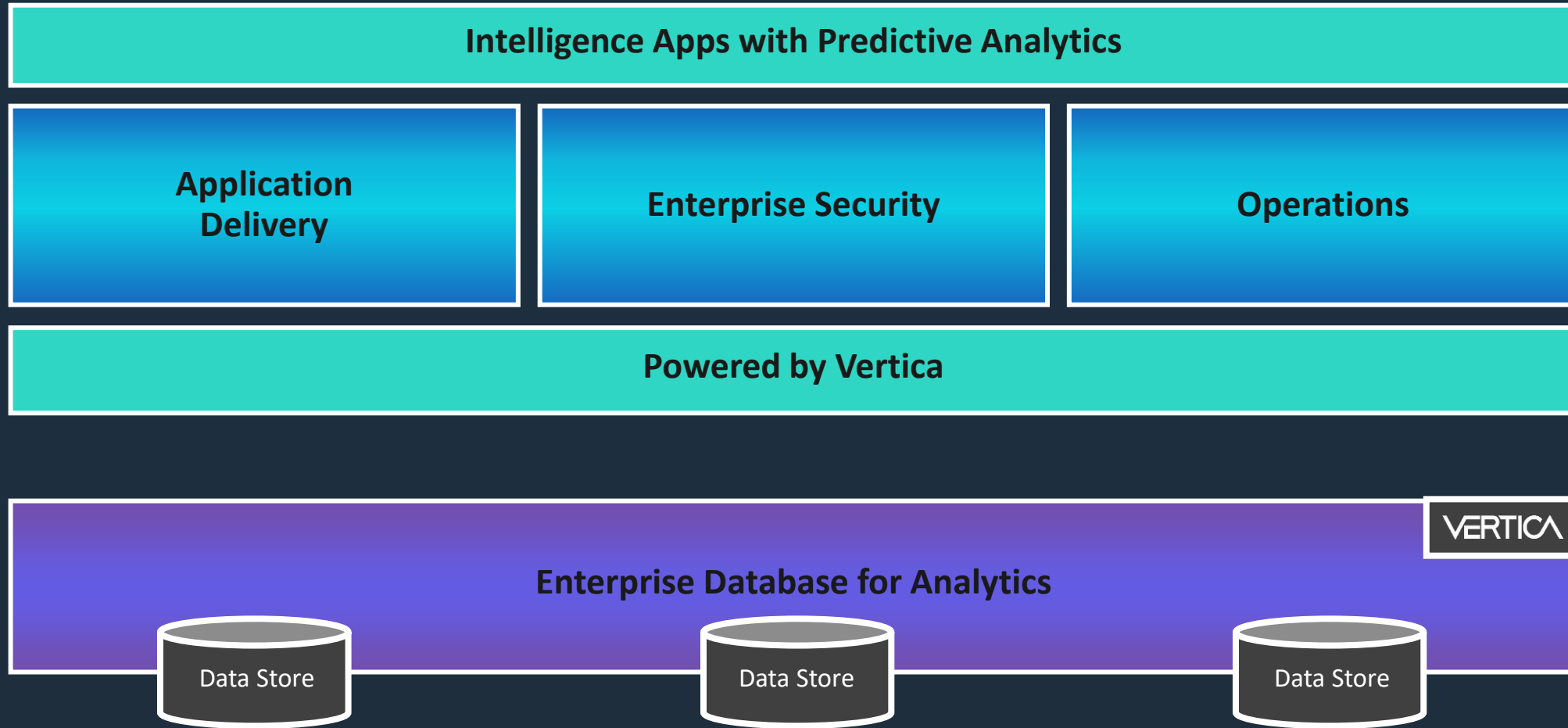
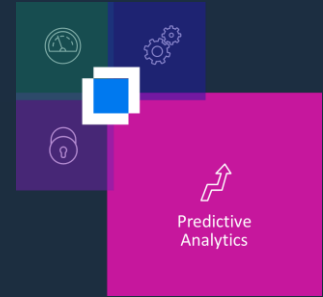


Security, Risk, and Governance



Predictive Analytics

Accurate predictions, actionable insights, and automated discovery



Our Focus Areas help you connect the dots

